## Topic: FY 2024 Monthly Financial Report Addendum

## Executive Summary:

A monthly report summarizing the status of the Town's revenues and expenditures.

## Background:

Monthly Financial Reports are provided to inform the Board of revenue and expenditure trends throughout the year. The enclosed statements are through April 19, 2024.

## Information:

Expenditures
Approximately 79.2\% (9 $1 / 2$ months) through Fiscal Year 2024, the Town has spent approximately $51.5 \%(\sim \$ 15,255,480)$ of its General Fund budget of $\$ 29,611,493$.

## Revenues

The status of the Town's noteworthy revenue streams for Fiscal Year 2024 follows:

- Property Tax (the Town's largest revenue stream)
+ FY 2024 collections: \$10,025,074 collected to date (~ 93.9\% of budget).
+ Observations:
\# 0.9\% more than collected last fiscal year (\$9,939,606).
\# Nine months of vehicle taxes have been collected for FY 2024.
- Sales Tax (second largest revenue stream)
+ January's sales (reports lag 3-months): \# \$1,708 (0.9\%) less collected than last January for all sales tax.
\# \$1,379 (1.6\%) less collected than last January for "local" sales tax.
\# "Local" sales tax (Article 39) is generated within, and returns to, Wake County. \# For every $\$ 100,000$ in local sales, $\$ 3.68$ comes back to the Town of Zebulon.
- Utilities Tax (~ 5\% of revenue stream): Third quarter distribution arrives June 15.
- Permits \& Zoning (development growth indicator)
$+\$ 232,820$ collected total ( $93 \%$ of budgeted revenues $(\$ 250,000)$ )
$+24.3 \%$ more than what was collected this time last fiscal year $(\$ 187,251)$.
- Parks \& Recreation (service and programming growth indicator)
$+\$ 167,429$, collected total ( $137 \%$ of budgeted revenues $(\$ 122,000)$ )
$+10.2 \%$ more than what was collected through this month last fiscal year $(\$ 151,932)$.
- Transportation Impact Fees (development growth indicator)
$+\$ 362,375$ collected to date in FY 2024
$+46.1 \%$ less than what was collected last fiscal year $(\$ 671,879)$.
+ Revenue placed in reserve for transportation projects to be spent within 10 years
- Recreation Impact Fees (development growth indicator)
+ \$1,107,000 collected to date in FY 2024
$+46.7 \%$ less than what was collected last fiscal year $(\$ 2,076,000)$.
+ Collections since inception of fee (January 2022) ~ \$4,838,000
+ Revenue is reserved for growth-related projects (e.g., new parks or expansions)
Policy Analysis: N/A


## Financial Analysis:

Budgeted revenue in FY 2024 is $\$ 29,611,493$ while year to date revenue collected is $\$ 19,795,913$ (66.9\% of budgeted). Budgeted revenue includes \$8.64M Fund Balance.

## Staff Recommendation: N/A

No staff recommendation or Board action is necessary. Financial Report is information only.

## Attachments:

1. General Fund Fiscal Year 2024 Expenditure Statement and Revenue Statement (as of April 19, 2023)
2. Sales Tax Collection Report - FY 2024

## ZEBULON

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TOWN OF ZEBULON

Revenue Statement:2023-2024 for Accounting Period 6/30/2024 GENERAL FUND

As of 4/19/2024

## Revenue Categories

Ad Valorem Taxes
Penalties \& Interest
Other Taxes \& Licenses
Unrestricted intergovernmental
Restricted intergovernmental
Permits \& fees
Investment earnings
Sales \& services
Miscellaneous
Other Financing Sources (Lease Purchase)
Transfers in from other funds
Fund Balance Appropriated
Total Revenues

| Estimated Revenue | Revenue YTD |
| ---: | ---: |
| $\$ 10,722,500$ | $\$ 10,274,743$ |
| $\$ 15,000$ | $\$ 25,750$ |
| $\$ 185,500$ | $\$ 161,819$ |
| $\$ 3,233,000$ | $\$ 1,889,854$ |
| $\$ 2,512,000$ | $\$ 1,357,383$ |
| $\$ 797,750$ | $\$ 1,844,397$ |
| $\$ 300,000$ | $\$ 1,081,574$ |
| $\$ 992,000$ | $\$ 884,995$ |
| $\$ 95,089$ | $\$ 174,665$ |
| $\$ 232,000$ | $\$ 215,000$ |
| $\$ 1,885,733$ | $\$ 1,885,733$ |
| $\$ 8,635,921$ | $\mathbf{\$ 0}$ |
| $\$ \mathbf{2 9 , 6 0 6}, \mathbf{4 9 3}$ | $\$ 19,795,913$ |


| TD | \% Collected | \% of Total Revenue YTD |
| :---: | :---: | :---: |
| 74,743 | 95.8\% | 51.9\% |
| 25,750 | 171.7\% | 0.1\% |
| 61,819 | 87.2\% | 0.8\% |
| 39,854 | 58.5\% | 9.5\% |
| 57,383 | 54.0\% | 6.9\% |
| 44,397 | 231.2\% | 9.3\% |
| 81,574 | 360.5\% | 5.5\% |
| 84,995 | 89.2\% | 4.5\% |
| 74,665 | 183.7\% | 0.9\% |
| 15,000 | 92.7\% | 1.1\% |
| 85,733 | 100.0\% | 9.5\% |
| \$0 | 0.0\% | 0.0\% |
| 95,913 | 66.9\% | 100\% |

Town of Zebulon General Fund \% of Total Revenue To Date - FY 2024


Ad Valorem Taxes
Penalties \& Interest
Other Taxes \& Licenses
Unrestricted intergovernmenta
Restricted intergovernmental
Permits \& fees
$\square$ Investment earnings
Sales \& services
Miscellaneous
Other Financing Sources (Lease Purchase)
Transfers in from other fund

## ZEBULON

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TOWN OF ZEBULON
Expenditure Statement:2023-2024
for Accounting Period 6/30/2024
GENERAL FUND

| Dept \# | Department |
| :---: | :--- |
| 410 | GOVERNING BODY |
| 420 | FINANCE |
| 430 | ADMINISTRATION |
| 490 | PLANNING AND ZONING |
| 500 | PUBLIC WORKS-PROPERTY \& PROJECT MGMT |
| 510 | POLICE |
| 520 | PUBLIC WORKS-OPERATIONS |
| 530 | FIRE |
| 570 | POWELL BILL |
| 590 | ENGINEERING |
| 620 | PARKS \& RECREATION |
| 690 | COMMUNITY \& ECONOMIC DEVELOPMENT |
|  | Total Expenditures |

As of $4 / 19 / 2024$

| Approp Amount | Expenditure YTD | \% Exp. |
| ---: | ---: | ---: |
|  | $\$ 646,116$ | $\$ 333,479$ |
| $\$ 517,155$ | $\$ 425,327$ | $52.6 \%$ |
| $\$ 1,600,725$ | $\$ 841,269$ | $52.6 \%$ |
| $\$ 825,330$ | $\$ 512,722$ | $62.1 \%$ |
| $\$ 2,805,855$ | $\$ 1,367,355$ | $48.7 \%$ |
| $\$ 3,955,695$ | $\$ 2,884,973$ | $72.9 \%$ |
| $\$ 11,225,660$ | $\$ 4,196,492$ | $37.4 \%$ |
| $\$ 3,955,574$ | $\$ 2,561,566$ | $64.8 \%$ |
| $\$ 232,686$ | $\$ 207,623$ | $89.2 \%$ |
| $\$ 165,000$ | $\$ 87,902$ | $53.3 \%$ |
| $\$ 2,064,097$ | $\$ 1,270,294$ | $61.5 \%$ |
| $\$ 1,617,600$ | $\$ 566,478$ | $35.0 \%$ |
|  |  |  |
| $\mathbf{\$ 2 9 , 6 1 1 , 4 9 3}$ | $\mathbf{\$ 1 5 , 2 5 5 , 4 8 0}$ | $\mathbf{5 1 . 5} \%$ |

Sales Tax
FY 2024


## Sales Tax

FY 2023

| Month | Article 39 (1)* |  | Article 40 (1/2) |  | Article 42 (1/2) |  | Article 44 (1/2) |  | City Hold Harmless |  | FY 23 Totals |  | Prior Year (FY 2022) |  | \% Inc (Dec) from Prior Yr |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July | \$ | 81,324 | \$ | 35,456 | \$ | 40,808 | \$ | (1) | \$ | 29,723 | \$ | 187,311 | \$ | 125,560 | 49.2\% |
| August |  | 89,152 |  | 37,948 |  | 44,690 |  | 1 |  | 31,591 |  | 203,381 |  | 162,100 | 25.5\% |
| September |  | 90,401 |  | 37,188 |  | 45,331 |  | (9) |  | 29,910 |  | 202,821 |  | 167,034 | 21.4\% |
| October |  | 88,724 |  | 35,842 |  | 44,468 |  | (2) |  | 28,631 |  | 197,664 |  | 167,586 | 17.9\% |
| November |  | 82,782 |  | 35,160 |  | 41,563 |  | 1 |  | 28,664 |  | 188,169 |  | 169,657 | 10.9\% |
| December |  | 100,596 |  | 41,335 |  | 50,512 |  | 0 |  | 32,950 |  | 225,394 |  | 201,425 | 11.9\% |
| January |  | 83,332 |  | 34,713 |  | 41,782 |  | 0 |  | 28,106 |  | 187,935 |  | 140,273 | 34.0\% |
| February |  | 61,030 |  | 28,403 |  | 30,601 |  | (6) |  | 24,586 |  | 144,614 |  | 148,707 | -2.8\% |
| March |  | 94,803 |  | 38,927 |  | 47,461 |  | 9 |  | 31,315 |  | 212,514 |  | 181,841 | 16.9\% |
| April |  | 75,803 |  | 34,229 |  | 38,068 |  | (10) |  | 29,033 |  | 177,123 |  | 186,154 | -4.9\% |
| May |  | 91,708 |  | 38,501 |  | 45,971 |  | 0 |  | 31,521 |  | 207,702 |  | 180,133 | 15.3\% |
| June |  | 93,849 |  | 40,893 |  | 47,128 |  | 10 |  | 34,329 |  | 216,208 |  | 195,892 | 10.4\% |
| Total | \$ | 1,033,506 | \$ | 438,596 | \$ | 518,383 | \$ | (6) | \$ | 360,358 | \$ | 2,350,837 | \$ | 2,026,362 | 16.0\% |

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## Monthly Summary of Sales Tax Collected




[^0]:    * Net proceeds of the Article 39 tax are returned to the county of origin

