



STAFF REPORT
FINANCIAL STATEMENTS UPDATE
December 5, 2016

Topic: FY 2017 Monthly Financial Statement Update

From: Bobby Fitts, Finance Director
Prepared by: Bobby Fitts, Finance Director
Approved by: Joseph M. Moore II, PE, Town Manager

Executive Summary:

The attached financials are for Board of Commissioners review only. See discussion below for details on statements.

Background:

The attached financials are a summary of revenues and expenditures to date. These are provided to keep the Board informed, on a monthly basis, of how revenues and expenditures are trending throughout the year.

Information:

These financial statements are through November 21, 2016. We have now received two months of sales tax for FY 2017. The first quarterly distribution of Utility Sales Tax will be received in December. As usual, the majority of property taxes will be received in the latter part of the year (November – December). See notes below for analysis on those and other revenues.

For FY 2017, close to 5 months in to the new year, the Town spent \$3.39 million (30%) of its General Fund amended budget of \$11,342,975. This is comparable to last year's year-to-date expenditures, which were \$3.32 million (38%) of budget. It is still too early in the year to discuss trends in expenditures as some capital projects have not been completed yet. It is also too early to discuss some revenue trends such as sales tax and utility sales tax but some other revenues are discussed below. The revenue and expenditure statements are included for your review.

A few highlights to date include:

Sales tax

- Sales taxes collected in August 2016 were received and were 13.5% (\$9,861) more than the distribution received for the same period in FY 2016.
- For the first two months of FY 2017 they are 3.43% (\$5,254) ahead of FY 2016.
- Article 39 receipts, proceeds returned to the county of origin, were 13.2% (\$4,382) more in August than the distribution received for the same period in FY 2016.
- Article 39 totals are ahead of last year's year-to-date total for the first two months by 2.80% (\$1,950). (Ref. attached Sales Tax Collections spreadsheet).



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Utilities Sales Tax (Sales tax on natural gas, electricity, telecommunication services and video programming)

- The first distribution for FY 2017 will be received in mid-December.

Property Tax

- Total current year property tax collections for FY 2017 are approximately \$1,168,000. This is 22.0% of budgeted revenues (\$5,315,000).
- This is 20% more than what was collected to date in FY 2016 (\$972,804).
- A large majority of current year property tax collections will be received in the next 6-8 weeks (through January).

Permits & Zoning

- Permit and zoning fees collected in FY 2017 are \$21,556.
- This is 33% of budgeted revenues (\$65,000) for the year.
- It is about 51% less than what was collected to date in FY 2016 (\$43,787).

Transportation Impact Fees

- Transportation Impact fees collected for FY 2017 total \$11,971.
- This is 48% of budgeted revenues (\$25,000) for the year.
- It is 26% less than what was collected to date in FY 2016 (\$16,178).
- The unaudited balance to date of Transportation Impact fees is \$55,293.

Policy Analysis: N/A

Financial Analysis: N/A

Staff Recommendation:

No staff recommendation or Board action is necessary. These are informational only.

Attachments:

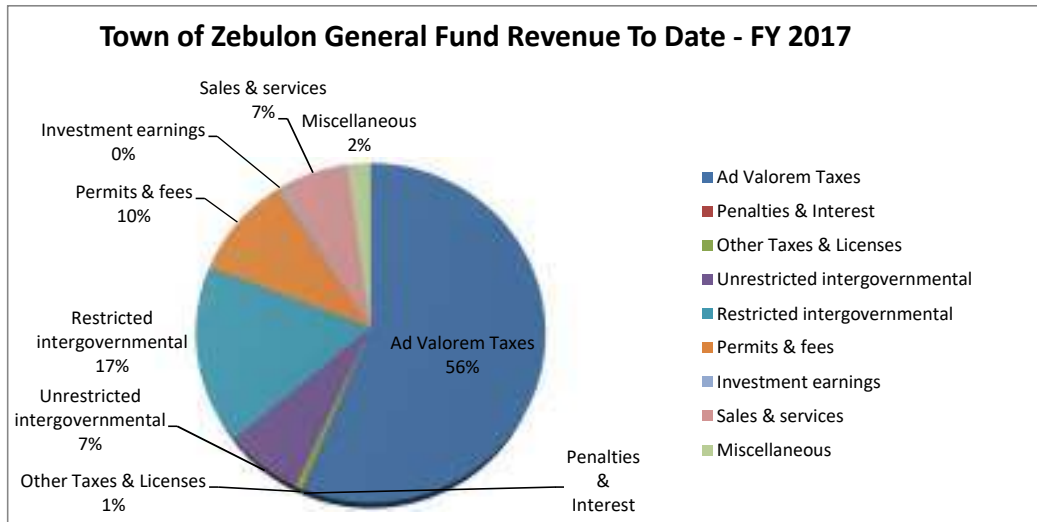
1. General Fund Fiscal Year 2017 Expenditure Statement and Revenue Statement (as of November 21, 2016)
2. Sales Tax – FY 2017



TOWN OF ZEBULON
 Revenue Statement: 2016 - 2017
 for Accounting Period 6/30/2017
 GENERAL FUND

As of 11/21/2016

<u>Revenue Categories</u>	<u>Estimated Revenue</u>	<u>Revenue YTD</u>	<u>% Collected</u>
Ad Valorem Taxes	\$5,356,500	\$1,228,361	22.9%
Penalties & Interest	\$12,500	\$2,091	16.7%
Other Taxes & Licenses	\$33,000	\$13,866	42.0%
Unrestricted intergovernmental	\$1,628,000	\$153,920	9.5%
Restricted intergovernmental	\$1,805,020	\$372,180	20.6%
Permits & fees	\$335,000	\$219,226	65.4%
Investment earnings	\$10,000	\$8,948	89.5%
Sales & services	\$554,700	\$140,934	25.4%
Miscellaneous	\$197,250	\$49,621	25.2%
Other Financing Sources (Lease Purchase)	\$259,500	\$259,500	100.0%
Fund Balance Appropriated	\$1,151,505	\$0	0.0%
Total Revenues	\$11,342,975	\$2,448,647	21.6%





TOWN OF ZEBULON
 Expenditure Statement:2016 - 2017
 for Accounting Period 6/30/2017
 GENERAL FUND

As of 11/21/2016

<u>Dept #</u>	<u>Department</u>	<u>Approp Amount</u>	<u>Expenditure YTD</u>	<u>% Exp.</u>
410	GOVERNING BODY	\$277,400	\$97,551	35.2%
420	FINANCE	\$410,650	\$102,547	25.0%
430	ADMINISTRATION	\$440,500	\$135,547	30.8%
450	CONTRACTED SERVICES	\$14,000	\$3,696	26.4%
470	STADIUM	\$94,500	\$20,114	21.3%
490	PLANNING AND ZONING	\$462,950	\$125,058	27.0%
500	BUILDINGS & GROUNDS	\$1,222,700	\$458,612	37.5%
510	POLICE	\$2,041,425	\$806,976	39.5%
530	FIRE	\$1,244,300	\$513,637	41.3%
560	STREETS AND HIGHWAYS	\$2,391,565	\$222,887	9.3%
570	POWELL BILL	\$125,000	(\$1,532)	-1.2%
580	SANITATION	\$1,245,120	\$407,596	32.7%
590	STORMWATER	\$308,050	\$109,083	35.4%
620	PARKS & RECREATION	\$899,745	\$344,935	38.3%
690	SPECIAL PROJECTS	\$165,070	\$44,531	27.0%
Total Expenditures		\$11,342,975	\$3,391,237	29.9%

Sales Tax

FY 2017

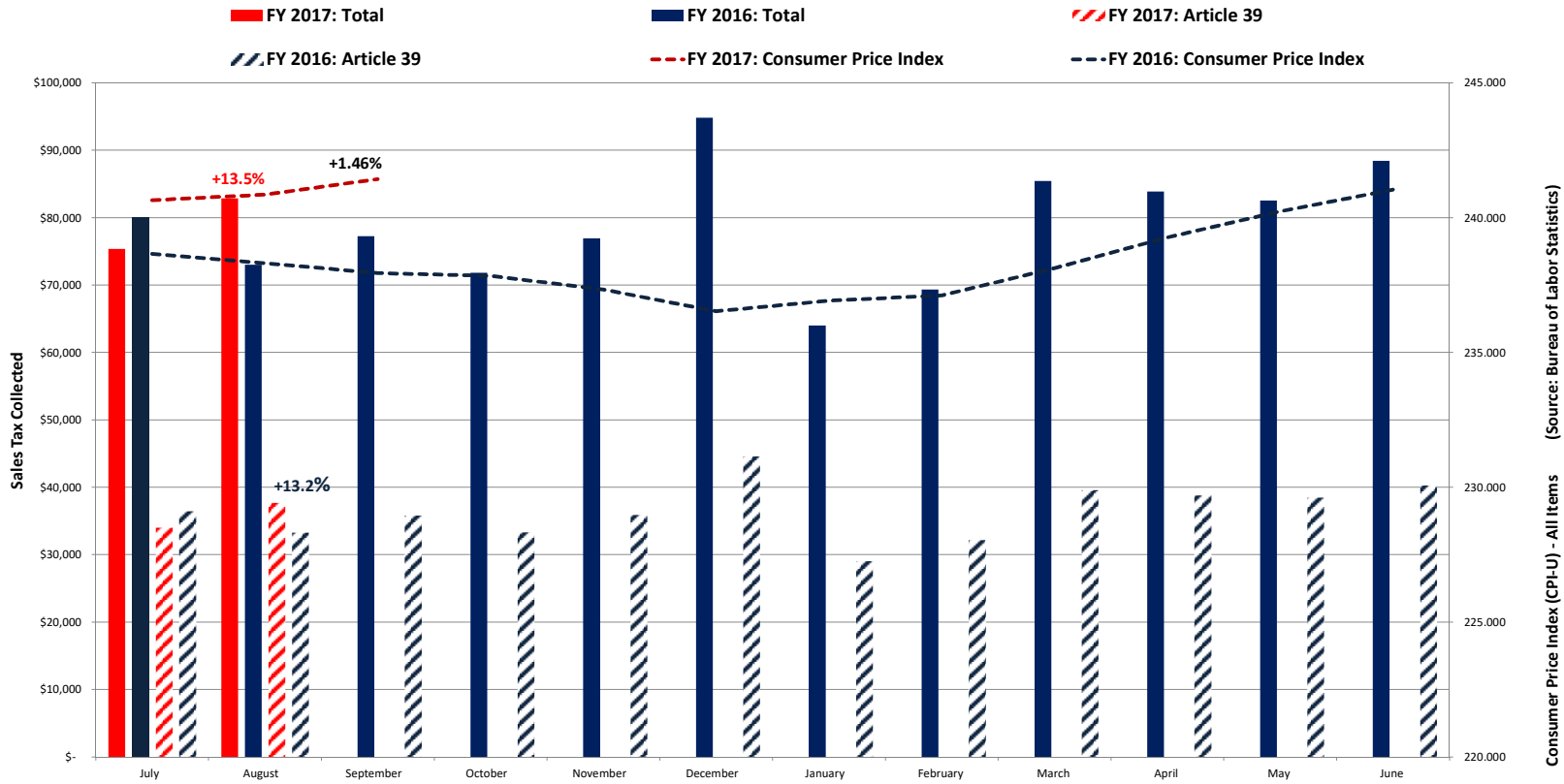
Month	Article 39 (1) *	Article 40 (1/2)	Article 42 (1/2)	Article 44 (1/2)	City Hold Harmless	FY 16 Totals	Prior Year (FY 2016)	% Inc (Dec) from Prior Yr
July	\$ 34,032	\$ 13,729	\$ 16,935	\$ (44)	\$ 10,707	\$ 75,359	\$ 79,966	-5.8%
August	37,673	14,904	18,698	(1)	11,605	82,879	73,018	13.5%
September						0	77,225	-100.0%
October						0	71,829	-100.0%
November						0	76,904	-100.0%
December						0	94,836	-100.0%
January						0	63,979	-100.0%
February						0	69,330	-100.0%
March						0	85,422	-100.0%
April						0	83,877	-100.0%
May						0	82,551	-100.0%
June						0	88,447	-100.0%
Total	\$ 71,705	\$ 28,633	\$ 35,633	\$ (45)	\$ 22,312	\$ 158,238	\$ 79,966	97.9%

FY 2016

Month	Article 39 (1) *	Article 40 (1/2)	Article 42 (1/2)	Article 44 (1/2)	City Hold Harmless	FY 16 Totals	Prior Year (FY 2015)	% Inc (Dec) from Prior Yr
July	\$ 36,464	\$ 14,420	\$ 18,110	\$ -	\$ 10,972	\$ 79,966	\$ 73,369	9.0%
August	33,291	13,324	16,555	2	9,846	73,018	74,208	-1.6%
September	35,822	13,649	17,815	0	9,939	77,225	70,265	9.9%
October	33,314	12,771	16,570	5	9,169	71,829	74,890	-4.1%
November	35,888	13,511	17,804	35	9,666	76,904	70,722	8.7%
December	44,581	16,435	22,168	(44)	11,696	94,836	87,958	7.8%
January	29,059	11,799	14,430	8	8,683	63,979	69,260	-7.6%
February	32,154	12,383	15,971	3	8,819	69,330	64,799	7.0%
March	39,599	14,979	19,772	25	11,046	85,422	62,695	36.2%
April	38,827	14,861	19,296	(1)	10,894	83,877	75,658	10.9%
May	38,457	14,518	19,071	9	10,496	82,551	78,273	5.5%
June	40,281	15,754	20,029	82	12,302	88,447	83,393	6.1%
Total	\$ 437,737	\$ 168,403	\$ 217,590	\$ 125	\$ 123,528	\$ 947,384	\$ 885,490	7.0%

* Net proceeds of the Article 39 tax are returned to the county of origin.

Monthly Summary of Sales Tax Collected



Consumer Price Index (CPI-U) - All Items (Source: Bureau of Labor Statistics)