



STAFF REPORT
FINANCIAL STATEMENTS UPDATE
February 6, 2017

Topic: FY 2017 Monthly Financial Statement Update

From: Bobby Fitts, Finance Director
Prepared by: Bobby Fitts, Finance Director
Approved by: Joseph M. Moore II, PE, Town Manager

Executive Summary:

The attached financials are for Board of Commissioners review only. See discussion below for details on statements.

Background:

The attached financials are a summary of revenues and expenditures to date. These are provided to keep the Board informed, on a monthly basis, of how revenues and expenditures are trending throughout the year.

Information:

These financial statements are through January 23, 2017. We have now received four months of sales tax for FY 2017. The first quarterly distribution of Utility Sales Tax was received in December. As usual, the majority of property taxes were received in the latter part of the year (November – December). See notes below for analysis on those and other revenues.

For FY 2017, close to 7 months in to the new year, the Town spent \$4.56 million (40%) of its General Fund amended budget of \$11,378,600. This is comparable to last year's year-to-date expenditures, which were \$4.41 million (50%) of budget. It is still relatively early in the year to discuss trends in expenditures as some capital projects have not been completed yet. Discussion on some revenue trends such as sales tax, utility sales tax, zoning fees and property taxes are below. The revenue and expenditure statements are included for your review.

A few highlights to date include:

Sales tax

- Sales taxes collected in October 2016 were received and were 12.4% (\$8,912) more than the distribution received for the same period in FY 2016.
- For the first four months of FY 2017 they are 5.74% (\$17,335) ahead of FY 2016.
- Article 39 receipts, proceeds returned to the county of origin, were 13.0% (\$4,337) more in October than the distribution received for the same period in FY 2016.
- Article 39 totals are ahead of last year's year-to-date total for the first four months by 5.39% (\$7,483). (Ref. attached Sales Tax Collections spreadsheet).



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Utilities Sales Tax (Sales tax on natural gas, electricity, telecommunication services and video programming)

- The first distribution for FY 2017 was received December 15 for the quarter ending September 30, 2016.
- Utilities Sales tax received for the quarter was 4.31% (\$7,284) less than the distribution received for the same quarter in FY 2016.
- Video programming sales tax received for the quarter was 1.87% (\$135) more than the distribution received for the same quarter in FY 2016.

Property Tax

- Total current year property tax collections for FY 2017 are approximately \$5,168,000. This is 97.2% of budgeted revenues (\$5,315,000).
- This is 22% more than what was collected to date in FY 2016 (\$4,219,000).

Powell Bill

- The second and final distribution of Powell Bill funds was received in late December. The total received for the year is \$125,851.
- This is 0.4% (\$519) more than what was received last fiscal year.

Permits & Zoning

- Permit and zoning fees collected in FY 2017 are \$25,984.
- This is 40% of budgeted revenues (\$65,000) for the year.
- It is about 53% less than what was collected to date in FY 2016 (\$56,104).

Transportation Impact Fees

- Transportation Impact fees collected for FY 2017 total \$11,971.
- This is 48% of budgeted revenues (\$25,000) for the year.
- It is 38% less than what was collected to date in FY 2016 (\$19,364).
- The unaudited balance to date of Transportation Impact fees is \$55,293.

Policy Analysis: N/A

Financial Analysis: N/A

Staff Recommendation:

No staff recommendation or Board action is necessary. These are informational only.

Attachments:

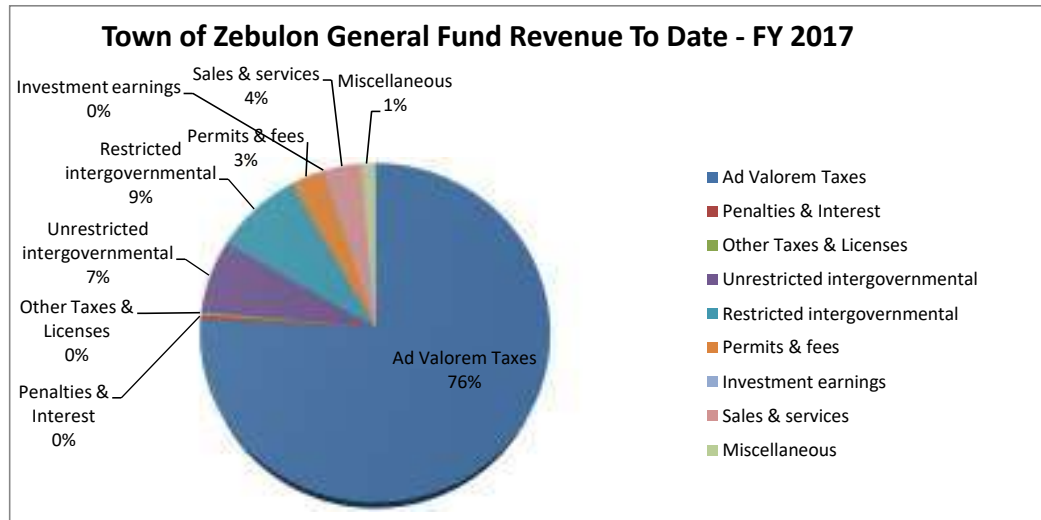
1. General Fund Fiscal Year 2017 Expenditure Statement and Revenue Statement (as of January 23, 2017)
2. Sales Tax – FY 2017



TOWN OF ZEBULON
 Revenue Statement:2016 - 2017
 for Accounting Period 6/30/2017
 GENERAL FUND

As of 1/23/2017

<u>Revenue Categories</u>	<u>Estimated Revenue</u>	<u>Revenue YTD</u>	<u>% Collected</u>
Ad Valorem Taxes	\$5,356,500	\$5,236,792	97.8%
Penalties & Interest	\$12,500	\$25,831	206.6%
Other Taxes & Licenses	\$33,000	\$20,895	63.3%
Unrestricted intergovernmental	\$1,628,000	\$484,291	29.7%
Restricted intergovernmental	\$1,840,645	\$580,354	31.5%
Permits & fees	\$335,000	\$224,773	67.1%
Investment earnings	\$10,000	\$13,801	138.0%
Sales & services	\$554,700	\$234,608	42.3%
Miscellaneous	\$197,250	\$90,846	46.1%
Other Financing Sources (Lease Purchase)	\$259,500	\$259,500	100.0%
Fund Balance Appropriated	\$1,151,505	\$0	0.0%
Total Revenues	\$11,378,600	\$7,171,692	63.0%





TOWN OF ZEBULON
 Expenditure Statement:2016 - 2017
 for Accounting Period 6/30/2017
 GENERAL FUND

As of 1/23/2017

<u>Dept #</u>	<u>Department</u>	<u>Approp Amount</u>	<u>Expenditure YTD</u>	<u>% Exp.</u>
410	GOVERNING BODY	\$277,400	\$149,823	54.0%
420	FINANCE	\$410,650	\$147,420	35.9%
430	ADMINISTRATION	\$440,500	\$185,919	42.2%
450	CONTRACTED SERVICES	\$14,000	\$13,369	95.5%
470	STADIUM	\$94,500	\$27,019	28.6%
490	PLANNING AND ZONING	\$462,950	\$172,758	37.3%
500	BUILDINGS & GROUNDS	\$1,222,700	\$579,456	47.4%
510	POLICE	\$2,041,425	\$1,071,732	52.5%
530	FIRE	\$1,279,925	\$694,807	54.3%
560	STREETS AND HIGHWAYS	\$2,391,565	\$324,153	13.6%
570	POWELL BILL	\$125,000	(\$1,532)	-1.2%
580	SANITATION	\$1,245,120	\$557,429	44.8%
590	STORMWATER	\$308,050	\$131,918	42.8%
620	PARKS & RECREATION	\$899,745	\$431,800	48.0%
690	SPECIAL PROJECTS	\$165,070	\$78,569	47.6%
	Total Expenditures	\$11,378,600	\$4,564,637	40.1%

Sales Tax

FY 2017

Month	Article 39 (1) *	Article 40 (1/2)	Article 42 (1/2)	Article 44 (1/2)	City Hold Harmless	FY 16 Totals	Prior Year (FY 2016)	% Inc (Dec) from Prior Yr
July	\$ 34,032	\$ 13,729	\$ 16,935	(44)	\$ 10,707	\$ 75,359	\$ 79,966	-5.8%
August	37,673	14,904	18,698	(1)	11,605	82,879	73,018	13.5%
September	37,017	14,249	18,357	1	10,770	80,395	77,225	4.1%
October	37,651	14,056	18,774	1	10,260	80,741	71,829	12.4%
November						0	76,904	-100.0%
December						0	94,836	-100.0%
January						0	63,979	-100.0%
February						0	69,330	-100.0%
March						0	85,422	-100.0%
April						0	83,877	-100.0%
May						0	82,551	-100.0%
June						0	88,447	-100.0%
Total	\$ 146,374	\$ 56,938	\$ 72,764	(44)	\$ 43,342	\$ 319,373	\$ 79,966	299.4%

FY 2016

Month	Article 39 (1) *	Article 40 (1/2)	Article 42 (1/2)	Article 44 (1/2)	City Hold Harmless	FY 16 Totals	Prior Year (FY 2015)	% Inc (Dec) from Prior Yr
July	\$ 36,464	\$ 14,420	\$ 18,110	-	\$ 10,972	\$ 79,966	\$ 73,369	9.0%
August	33,291	13,324	16,555	2	9,846	73,018	74,208	-1.6%
September	35,822	13,649	17,815	0	9,939	77,225	70,265	9.9%
October	33,314	12,771	16,570	5	9,169	71,829	74,890	-4.1%
November	35,888	13,511	17,804	35	9,666	76,904	70,722	8.7%
December	44,581	16,435	22,168	(44)	11,696	94,836	87,958	7.8%
January	29,059	11,799	14,430	8	8,683	63,979	69,260	-7.6%
February	32,154	12,383	15,971	3	8,819	69,330	64,799	7.0%
March	39,599	14,979	19,772	25	11,046	85,422	62,695	36.2%
April	38,827	14,861	19,296	(1)	10,894	83,877	75,658	10.9%
May	38,457	14,518	19,071	9	10,496	82,551	78,273	5.5%
June	40,281	15,754	20,029	82	12,302	88,447	83,393	6.1%
Total	\$ 437,737	\$ 168,403	\$ 217,590	125	\$ 123,528	\$ 947,384	\$ 885,490	7.0%

* Net proceeds of the Article 39 tax are returned to the county of origin.

Monthly Summary of Sales Tax Collected

