



STAFF REPORT
FINANCIAL STATEMENTS UPDATE
October 3, 2016

Topic: FY 2017 Monthly Financial Statement Update

From: Bobby Fitts, Finance Director
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Approved by: Joseph M. Moore II, PE, Town Manager

Executive Summary:

The attached financials are for Board of Commissioners review only. See discussion below for details on statements.

Background:

The attached financials are a summary of revenues and expenditures to date. These are provided to keep the Board informed, on a monthly basis, of how revenues and expenditures are trending throughout the year.

Information:

These financial statements are through September 19, 2016. We have now received all twelve months of sales tax and all four quarterly distributions of utilities sales for FY 2016. These revenues for FY 2017 will start being received in October (sales tax) and December (utilities sales). As usual, the majority of property taxes will be received later in the year (November – December) as well. See notes below for analysis on those and other revenues.

For FY 2017, about 2 ½ months in to the new year, the Town spent \$1.69 million (15%) of its General Fund amended budget of \$11,324,655. This is comparable to last year's year-to-date expenditures, which were \$1.74 million (21%) of budget. It is still too early in the year to discuss trends in revenues or expenditures. The revenue and expenditure statements are still included for your review.

A few highlights to date include:

Sales tax

- Sales taxes collected in June 2016 were received and were 6.1% more than the distribution received for the same period in FY 2015.
- The total sales tax received in FY 2016 were 7.0% (\$61,894) more than FY 2015.
- Article 39 receipts, proceeds returned to the county of origin, were 5.8% more in June than the distribution received for the same period in FY 2015.
- Total Article 39 receipts for FY 2016 were 7.0% (\$28,692) more than FY 2015. (Ref. attached Sales Tax Collections spreadsheet).

Utilities Sales Tax (Sales tax on natural gas, electricity, telecommunication services and video programming)

- The final quarter of FY 2016 Utilities Sales distribution was received in September for the quarter ending June 30, 2016. The quarter ending June 30, 2016 was down 8% (\$11,142) from the same quarter last year. The total for the year, however, was 2.4% (\$13,280) more than the total for FY 2015.



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- The first distribution for FY 2017 will be received in mid-December.

Property Tax

- Total current year property tax collections for FY 2017 are approximately \$381,000. This is 7.1% of budgeted revenues (\$5,315,000).
- This is 32% more than what was collected to date in FY 2016 (\$286,973).
- The majority of current year property tax collections are received from November – January.

Permits & Zoning

- Permit and zoning fees collected in FY 2017 are \$12,071.
- This is 19% of budgeted revenues (\$65,000) for the year.
- It is about 57% less than what was collected to date in FY 2016 (\$28,302).

Transportation Impact Fees

- Transportation Impact fees collected for FY 2017 total \$7,917.
- This is 32% of budgeted revenues (\$25,000) for the year.
- It is 37% less than what was collected to date in FY 2016 (\$12,639).
- The unaudited balance to date of Transportation Impact fees is \$51,239.

Policy Analysis: N/A

Financial Analysis: N/A

Staff Recommendation:

No staff recommendation or Board action is necessary. These are informational only.

Attachments:

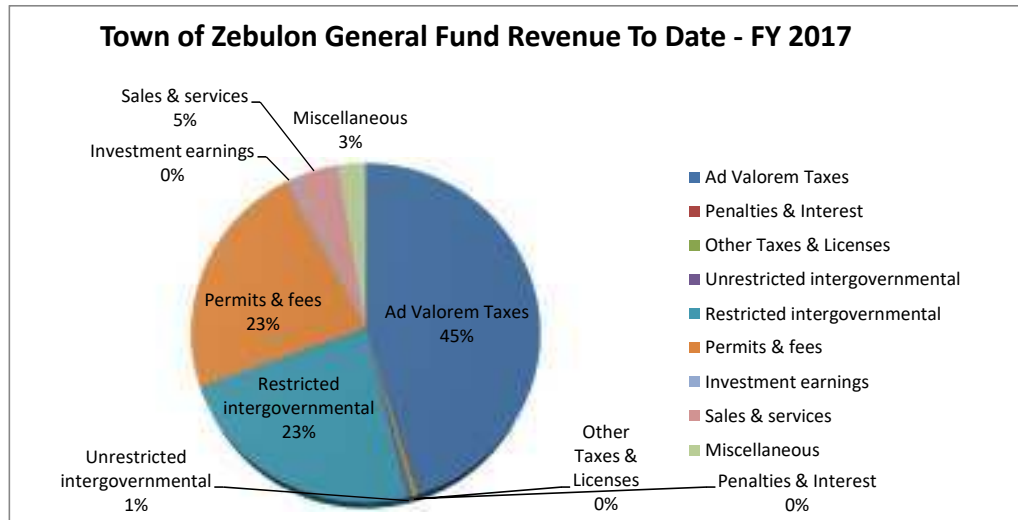
1. General Fund Fiscal Year 2017 Expenditure Statement and Revenue Statement (as of September 19, 2016)
2. Sales Tax – FY 2016



TOWN OF ZEBULON
 Revenue Statement:2016 - 2017
 for Accounting Period 6/30/2017
 GENERAL FUND

As of 9/19/2016

| <u>Revenue Categories</u> | <u>Estimated Revenue</u> | <u>Revenue YTD</u> | <u>% Collected</u> |
|--|--------------------------|--------------------|--------------------|
| Ad Valorem Taxes | \$5,356,500 | \$402,988 | 7.5% |
| Penalties & Interest | \$12,500 | \$1,245 | 10.0% |
| Other Taxes & Licenses | \$33,000 | \$4,056 | 12.3% |
| Unrestricted intergovernmental | \$1,628,000 | (\$4,318) | -0.3% |
| Restricted intergovernmental | \$1,805,020 | \$205,996 | 11.4% |
| Permits & fees | \$335,000 | \$204,432 | 61.0% |
| Investment earnings | \$10,000 | \$4,133 | 41.3% |
| Sales & services | \$554,700 | \$40,662 | 7.3% |
| Miscellaneous | \$196,000 | \$23,728 | 12.1% |
| Other Financing Sources (Lease Purchase) | \$259,500 | \$259,500 | 100.0% |
| Fund Balance Appropriated | \$1,134,435 | \$0 | 0.0% |
| Total Revenues | \$11,324,655 | \$1,142,423 | 10.1% |





TOWN OF ZEBULON
 Expenditure Statement:2016 - 2017
 for Accounting Period 6/30/2017
 GENERAL FUND

As of 9/19/2016

| <u>Dept #</u> | <u>Department</u> | <u>Approp Amount</u> | <u>Expenditure YTD</u> | <u>% Exp.</u> |
|---------------------------|----------------------|----------------------|------------------------|---------------|
| 410 | GOVERNING BODY | \$277,400 | \$47,501 | 17.1% |
| 420 | FINANCE | \$410,650 | \$53,723 | 13.1% |
| 430 | ADMINISTRATION | \$434,700 | \$68,441 | 15.7% |
| 450 | CONTRACTED SERVICES | \$14,000 | \$1,293 | 9.2% |
| 470 | STADIUM | \$94,500 | \$12,313 | 13.0% |
| 490 | PLANNING AND ZONING | \$462,950 | \$63,277 | 13.7% |
| 500 | BUILDINGS & GROUNDS | \$1,222,700 | \$116,389 | 9.5% |
| 510 | POLICE | \$2,041,425 | \$379,878 | 18.6% |
| 530 | FIRE | \$1,244,300 | \$301,198 | 24.2% |
| 560 | STREETS AND HIGHWAYS | \$2,391,565 | \$141,512 | 5.9% |
| 570 | POWELL BILL | \$125,000 | (\$1,532) | -1.2% |
| 580 | SANITATION | \$1,245,120 | \$226,489 | 18.2% |
| 590 | STORMWATER | \$308,050 | \$74,164 | 24.1% |
| 620 | PARKS & RECREATION | \$898,495 | \$174,786 | 19.5% |
| 690 | SPECIAL PROJECTS | \$153,800 | \$35,740 | 23.2% |
| Total Expenditures | | \$11,324,655 | \$1,695,172 | 15.0% |

**Sales Tax
FY 2016**

| Month | Article 39 (1) * | Article 40 (1/2) | Article 42 (1/2) | Article 44 (1/2) | City Hold Harmless | FY 16 Totals | Prior Year (FY 2015) | % Inc (Dec) from Prior Yr |
|--------------|-------------------|-------------------|-------------------|------------------|--------------------|-------------------|----------------------|---------------------------|
| July | \$ 36,464 | \$ 14,420 | \$ 18,110 | - | \$ 10,972 | \$ 79,966 | \$ 73,369 | 9.0% |
| August | 33,291 | 13,324 | 16,555 | 2 | 9,846 | 73,018 | 74,208 | -1.6% |
| September | 35,822 | 13,649 | 17,815 | 0 | 9,939 | 77,225 | 70,265 | 9.9% |
| October | 33,314 | 12,771 | 16,570 | 5 | 9,169 | 71,829 | 74,890 | -4.1% |
| November | 35,888 | 13,511 | 17,804 | 35 | 9,666 | 76,904 | 70,722 | 8.7% |
| December | 44,581 | 16,435 | 22,168 | (44) | 11,696 | 94,836 | 87,958 | 7.8% |
| January | 29,059 | 11,799 | 14,430 | 8 | 8,683 | 63,979 | 69,260 | -7.6% |
| February | 32,154 | 12,383 | 15,971 | 3 | 8,819 | 69,330 | 64,799 | 7.0% |
| March | 39,599 | 14,979 | 19,772 | 25 | 11,046 | 85,422 | 62,695 | 36.2% |
| April | 38,827 | 14,861 | 19,296 | (1) | 10,894 | 83,877 | 75,658 | 10.9% |
| May | 38,457 | 14,518 | 19,071 | 9 | 10,496 | 82,551 | 78,273 | 5.5% |
| June | 40,281 | 15,754 | 20,029 | 82 | 12,302 | 88,447 | 83,393 | 6.1% |
| Total | \$ 437,737 | \$ 168,403 | \$ 217,590 | 125 | \$ 123,528 | \$ 947,384 | \$ 885,490 | 7.0% |

FY 2015

| Month | Article 39 (1) * | Article 40 (1/2) | Article 42 (1/2) | Article 44 (1/2) | City Hold Harmless | FY 15 Totals | Prior Year (FY 2014) | % Inc (Dec) from Prior Yr |
|--------------|-------------------|-------------------|-------------------|------------------|--------------------|----------------|----------------------|---------------------------|
| July | \$ 33,894 | \$ 13,067 | \$ 16,804 | 2 | \$ 9,602 | \$ 73,369 | \$ 69,498 | 5.6% |
| August | 34,363 | 13,210 | 17,074 | 1 | 9,560 | 74,208 | 66,522 | 11.6% |
| September | 32,552 | 12,504 | 16,197 | 14 | 8,998 | 70,265 | 67,389 | 4.3% |
| October | 34,931 | 13,154 | 17,342 | (5) | 9,468 | 74,890 | 61,361 | 22.0% |
| November | 32,441 | 12,773 | 16,119 | (34) | 9,423 | 70,722 | 70,468 | 0.4% |
| December | 40,871 | 15,523 | 20,292 | 20 | 11,252 | 87,958 | 77,602 | 13.3% |
| January | 33,065 | 11,909 | 16,363 | 1 | 7,922 | 69,260 | 55,364 | 25.1% |
| February | 29,811 | 11,568 | 14,723 | 365 | 8,332 | 64,799 | 61,609 | 5.2% |
| March | 27,127 | 12,180 | 13,470 | 3 | 9,915 | 62,695 | 70,582 | -11.2% |
| April | 35,815 | 13,016 | 17,762 | 5 | 9,060 | 75,658 | 68,936 | 9.8% |
| May | 36,112 | 14,012 | 17,939 | 2 | 10,208 | 78,273 | 72,500 | 8.0% |
| June | 38,063 | 15,037 | 18,898 | 2 | 11,392 | 83,393 | 81,117 | 2.8% |
| Total | \$ 409,046 | \$ 157,953 | \$ 202,983 | 376 | 115,132 | 885,490 | \$ 822,948 | 7.6% |

* Net proceeds of the Article 39 tax are returned to the county of origin.

Monthly Summary of Sales Tax Collected

